ITEM		POS #	PO #		FINAL RECMD	UNIT COST	UPFRONT ORDER INITIAL QTY	UPFRONT ORDER % OF FORECST	ORDER TOTAL	Feb-96 FORECST ORDERS**	AMT OF ESTIMATED TOTAL PROG. VALUE
HEADBANDS (2)		88992	14819	*	NEWTON	$1.83	16,757	51%	$30,665.31	33,136	$60,638.88
BELT SET (3)	S/M	88985	14776		VP&C	$3.12	11,880	51%	$58,968.00	23,483	$116,294.88
	L/XL	89012					7,020			13,791	
							18,900			37,274	
BLOUSE	S	88993	14820		GILRCH	$8.68	1,715	51%	$76,679.12	3,388	$151,596.20
	M	88994					2,703			5,344	
	L	88995					2,367			4,681	
	XL	88996					2,049			4,052	
							8,834			17,465	
PEARL SET		88990	14780		JACKEL	$1.44	8,393	51%	$12,085.92	16,598	$23,901.12
BLACK JACKET	S	89000	14774	*	STARL	$18.50	3,400	50%	$325,008.00	6,798	$648,332.50
	M	89001	14820		GILR		5,376			10,724	
	L	89002					4,710			9,392	
	XL	89003					4,082			8,131	
							17,568			35,045	
RED JACKET	S	88981	14774	*	STARL	$18.50	1,833	50%	$174,677.00	3,650	$348,059.00
	M	88997	14820		GILRCH		2,883			5,757	
	L	88998					2,528			5,042	
	XL	88999					2,198			4,365	
							9,442			18,814	
SPA SET		88989	14780		JACKEL	$10.75	9,680	51%	$104,060.00	19,142	$205,776.50
BEACH TOWEL		88984	14776		VP&C	$4.68	8,891	51%	$41,609.88	17,581	$82,279.08
BEACH BAG		88987	14775		MAYMIE	$3.79	8,891	51%	$33,696.89	17,581	$66,631.99
SILK SCARF		88980	14772		RMG	$5.65	28,970	51%	$163,660.50	57,343	$323,987.95
			14777		CYRK						
SUNGLASSES & CASE	TORT	88988	14777		CYRK	$3.96	5,226	50%	$88,818.84	10,452	$177,637.68
	BLK	89010					9,734			19,468	
	WHT	89011					7,469			14,938	
							22,429			44,858	
DRESS	S	88982	14773	*	COTTON	$9.50	5,760	51%	$282,264.00	11,355	$556,063.50
	M	89004			AGE		9,072			17,911	
	L	89005					7,968			15,687	
	XL	89006					6,912			13,580	
							29,712			58,533	
PAJAMAS	S	88983	14773	*	COTTON	$10.00	8,448	53%	$437,280.00	16,119	$830,860.00
	M	89007			AGE		13,392			25,424	
	L	89008					11,712			22,267	
	XL	89009					10,176			19,276	
							43,728			83,086	
MAKEUP BAG SET (3)		88986	14776		VP&C	$2.70	9,538	51%	$25,752.60	18,862	$50,927.40
PURSE/WALLET SET		88991	14781	*	AD SUTTON	$8.80	6,594	50%	$58,027.20	13,188	$116,054.40
CAMERA		88978	14760		VIVITAR	$21.85	22,363	50%	$488,631.55	44,726	$977,263.10
LIGHTER		88979	14761		POLY	$2.88	75,736	50%	$218,119.68	151,470	$436,233.60
								Total $	$2,620,024.49		$5,172,537.78

*Indicates new vendor awarded business

**Forecast dated 12/22/95

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3/7/96

Source: https://www.industrydocuments.ucsf.edu/docs/gzkn0004